| 10 Year BBHOA Proforma                  |   |                    |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
|---|---|--------------------|--------------------|--------------------|---------------------------------------|---------------------|----------------------|--------------------|---|------------|------------|------------|--------------|
|   |   |                    |                    |                    |                                       |                     |                      |                    | _   |            |            |            |              |
|   | Actual                                  | Actual             | 1                  | 2                  | 3                                     | 4                   | 5                    | 6                  | 7   | 8          | 9          | 10         | 10 yr Totals |
|   | 2014-2015                               | 2015-2016          | 2016-2017          | 2017-2018          | 2018-2019                             | 2019-2020           | 2020-2021            | 2021-2022          | 2022-2023                                     | 2023-2024  | 2024-2025  | 2025-2026  |              |
|   | 2014-2015                               | 2013-2010          | 2010-2017          | 2017-2018          | 2018-2019                             | 2019-2020           | 2020-2021            | 2021-2022          | 2022-2023                                     | 2023-2024  | 2024-2025  | 2023-2020  |              |
| Dues @ 5% increase per year             |   | \$695.00           | \$729.00           | \$765.00           | \$803.25                              | \$843.41            | \$885.58             | \$929.86           | \$976.36                                      | \$1,025.17 | \$1,076.43 | \$1,130.25 |              |
| Balance Sheet                           |   |                    |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
| Checking Account                        | \$54,613                                | \$4,252            | \$4,252            | \$4,252            | \$4,252                               | \$4,252             | \$4,252              | \$4,252            | \$4,252                                       | \$4,252    | \$4,252    | \$4,252    |              |
| Money Market Act                        | \$90,403                                | \$110,467          | \$136,910          | \$166,675          | \$147,993                             | \$184,549           | \$225,071            | \$215,766          | \$262,351                                     | \$313,590  | \$369,745  | \$62,093   |              |
| Deliquent Dues Assume 6 Lots            | +++++++++++++++++++++++++++++++++++++++ | \$1,043            | \$4,374            | \$4,590            | \$4,820                               | \$5,060             | \$5,313              | \$5,579            | \$5,858                                       | \$6,151    | \$6,459    | \$6,782    |              |
| Total Assets                            | \$145,016                               | \$114,719          | \$141,162          | \$170,927          | \$152,245                             | \$188,801           | \$229,323            | \$220,018          | \$266,603                                     | \$317,842  | \$373,997  | \$66,345   |              |
| Income                                  |   |                    |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
| Income                                  | ¢62.260                                 | \$66 720           | ¢60.084            | 672 440            | ¢77 110                               | <u> </u>            | ¢9Ε 016              | ¢20.267            | ¢02 720                                       | ¢09.417    | \$102.227  | \$108 E04  |              |
| HOA Dues Accessed                       | \$63,360                                | \$66,720           | \$69,984           | \$73,440           | \$77,112                              | \$80,968            | \$85,016             | \$89,267           | \$93,730                                      | \$98,417   | \$103,337  | \$108,504  |              |
| HOA Dues Colected Assume 90 Lots        | ¢1 046                                  | \$65,678           | \$65,610           | \$68,850           | \$72,293                              | \$75,907            | \$79,702             | \$83,688           | \$87,872                                      | \$92,266   | \$96,879   | \$101,723  |              |
| Interest Income from Investments        | \$1,346                                 | \$1,042            | \$1,105            | \$1,369            | \$1,667                               | \$1,480             | \$1,845              | \$2,251            | \$2,158                                       | \$2,624    | \$3,136    | \$3,697    | ¢946 100     |
| Total Income                            | \$64,706                                | \$66,720           | \$66,715           | \$70,219           | \$73,959                              | \$77,387            | \$81,548             | \$85,938           | \$90,030                                      | \$94,889   | \$100,015  | \$105,420  | \$846,120    |
| Expenses                                |   |                    |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
| Board Meeting                           | \$81                                    | \$286              | \$300              | \$310              | \$320                                 | \$330               | \$340                | \$350              | \$360   | \$370      | \$380      | \$390      |              |
| Insurance                               | \$4,891                                 | \$4,908            | \$5,006            | \$5,106            | \$5 <i>,</i> 208                      | \$5,313             | \$5,419              | \$5,527            | \$5 <i>,</i> 638                              | \$5,751    | \$5,866    | \$5,983    |              |
| Lawn Maintenance                        | \$20,040                                | \$12,838           | \$13,000           | \$13,000           | \$13,000                              | \$13,000            | \$13,000             | \$14,300           | \$14,300                                      | \$14,300   | \$14,300   | \$14,300   |              |
| Licenses & Permits                      | \$61                                    | \$61               | \$100              | \$100              | \$100                                 | \$100               | \$100                | \$100              | \$100   | \$100      | \$100      | \$100      |              |
| Neighborhood Socials                    | \$175                                   |                    | \$250              | \$255              | \$260                                 | \$265               | \$271                | \$276              | \$282   | \$287      | \$293      | \$299      |              |
| Copies/Office/Postage/Website           | \$1,753                                 | \$1,967            | \$2,006            | \$2,046            | \$2,087                               | \$2,129             | \$2,171              | \$2,215            | \$2,259                                       | \$2,304    | \$2,350    | \$2,397    |              |
| Repairs & Maintenance                   | \$46,140                                | \$70,063           | \$10,000           | \$10,000           | \$58,000                              | \$10,000            | \$10,000             | \$58,000           | \$10,000                                      | \$10,000   | \$10,000   | \$375,000  |              |
| Accounting Fees and/or Management Fees  | \$600                                   | \$1,200            | \$7,200            | \$7,200            | \$7,200                               | \$7,200             | \$7,200              | \$7,920            | \$7,920                                       | \$7,920    | \$7,920    | \$7,920    |              |
| Professional Fees (Legal, Engineering,) |   | \$4,646            | \$1,000            | \$1,000            | \$5,000                               | \$1,000             | \$1,000              | \$5,000            | \$1,000                                       | \$1,000    | \$1,000    | \$5,000    |              |
| Contingency Repairs & Maint.            |   | \$10,000           |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
| Utilities                               | \$1,867                                 | \$1,366            | \$1,393            | \$1,421            | \$1,450                               | \$1,479             | \$1,508              | \$1,538            | \$1,569                                       | \$1,601    | \$1,633    | \$1,665    |              |
| Taxes                                   |   | \$15               | \$15               | \$16               | \$16                                  | \$16                | \$17                 | \$17               | \$17  | \$18       | \$18       | \$18       |              |
| Total Expenses                          | \$75,607                                | \$107,349          | \$40,271           | \$40,454           | \$92,641                              | \$40,832            | \$41,026             | \$95,243           | \$43,445                                      | \$43,650   | \$43,859   | \$413,072  | \$894,494    |
| Income - Expenses                       | -\$10,901                               | -\$40,629          | \$26,444           | \$29,765           | -\$18,682                             | \$36,555            | \$40,522             | -\$9,305           | \$46,585                                      | \$51,239   | \$56,155   | -\$307,652 | -\$48,374    |
| ·                                       |   |                    |                    |                    |                                       |                     |                      |                    |   |            |            |            |              |
| Total after Deliquences are collected   |   |                    |                    |                    |                                       |                     |                      |                    | Net Cash Flow after deliquences are collected |            |            | -\$41,592  |              |
|   | I                                       |                    |                    |                    | Assumptions                           |                     |                      |                    |   |            |            |            |              |
|   |   | dues increase ever | v year by E% until | 2026 bacauca \$1   | 200 /ur/latic the c                   | ustainahilitu numk  | per for all years by | wond this proform  | 12  |            |            |            |              |
|   |   | ades increase ever |                    | liquent homeown    |                                       |                     |                      |                    | 10  |            |            |            |              |
|   |   |                    |                    | •                  | on Money Market                       | 0,                  |                      |                    |   |            |            |            |              |
|   |   |                    |                    | Roads v            | vill last another 10                  | )yrs                |                      |                    |   |            |            |            |              |
|   |   |                    |                    | Cost of repaving   | g will increase at 2                  | 2% per year         |                      |                    |   |            |            |            |              |
|   |   |                    | When the road      | is repaved we will | spend 75K additi                      | onal for apron imp  | provements           |                    |   |            |            |            |              |
|   | Management                              | company is hired   | next year @ 600/ı  | n because the pro  | forma supports m                      | ore assistance for  | r Board releaving    | pressure on volunt | teers time                                    |            |            |            |              |
|   |   |                    |                    | ot Repairs & Maint | · · · · · · · · · · · · · · · · · · · |                     |                      |                    |   |            |            |            |              |
|   |   | •                  |                    | per yr with major  |                                       |                     |                      |                    |   |            |            |            |              |
|   |   | aintenance fixed p |                    | •                  |                                       | •                   |                      | -                  |   |            |            |            |              |
|   | Managem                                 | ent Company Fees   | fixed contract fo  | r 5yrs with 10% in | crease for next 5y                    | r fixed price contr | act (Board should    | negotiate this cor | ntract)                                       |            |            |            |              |